

# Agent Commission Schedule

Effective January 1, 2009

## Commission Structure — Effective January 1, 2009

Regence BlueShield of Idaho shall pay agent commissions in accordance with the following commission scale for each new or renewed policy, paid on a monthly basis.

Individual Products	Amount Paid Per Enrolled Member, Per Month
Regence Summit	\$19*
Regence HSA	\$19*
Regence NowSelect	\$12*
<b>(closed)</b> Individual Plans	\$15* with the exception of Regence Select
Regence Select for Individual Medigap Plans	\$19* <b>Closed effective 8/1/07</b>
MedAdvantage Plans	\$15
MedAdvantage Plus Rx Plans	\$28 – Initial Year, \$14 – Renewal Years
Medicare Script (stand alone)	\$30 – Initial Year, \$15 – Renewal Years
	\$4 – Initial Year, \$2 – Renewal Years
	<b>*3 Child Cap</b>

  

2 - 50 Group Products	Amount Paid Per Enrolled Employee, Per Month
2 – 14 employees	\$27 (Chamber Select \$24)
15 – 50 employees	\$29 (Chamber Select \$24)
Dental 2 – 14	\$4
Dental 15 – 50	\$5

  

51+ Group Products	
51-99 Medical enrolled employees	Flat 3% of the monthly premium*
51-99 Dental enrolled employees	Flat 3% of the monthly premium*
	* Amount between agent and employer can be negotiated.

  

Other	
Idaho HRP (Individual & Group)	High Risk Pool plans are mandated to have a 5% commission by law

  

Washington Products (Asotin & Garfield Counties)	
Individual Plans	10% of the monthly premium
Group 2 – 99	Graded 8.13% scale

### Supporting Your Success

Regence BlueShield of Idaho is dedicated to helping you build your business and provide maximum value for your clients. For information on how the commission structure relates to your specific book of business, contact your Regence BlueShield of Idaho representative at a location listed below or visit [www.id.regence.com/agent](http://www.id.regence.com/agent).

### Regence BlueShield of Idaho Sales Offices

<b>Boise</b>	(208) 336-2420	<b>Twin Falls</b>	(208) 736-0755
<b>Coeur d'Alene</b>	(208) 667-2761	<b>Agent Desk*</b>	(800) 452-7278
<b>Lewiston</b>	(208) 746-2671	*General & MAPD Questions	Ext. 4960
<b>Pocatello</b>	(208) 234-0020	*Idaho Commissions	Ext. 6046

