



April 25, 2007

New Sales Team Members

Trent Nate - Individual Marketing Executive in **Boise:** Trent is responsible for individual product sales and agent management in the Boise area.

Ryan Heider - Individual Marketing Executive in **Twin Falls:** Ryan is responsible for individual product sales and agent management in the Twin Falls area.

Sara Sears Kilmer - Group Account Executive in **Twin Falls:** Sara is responsible for group account retention in the Twin Falls region as well as working with agents.

"Child only" Applications

Please remember that when submitting applications for children without a parent on the plan, each child in a family must submit a separate application. A parent or guardian must also complete a Parental Consent Form on the Individual Application Cover Sheet for each child. The "3-plus" child rate per family is only available if at least one parent and three or more children are on the same policy

Did you know?!

Did you know that there are several ways in which you are able to notify Regence of any changes to your address, phone, e-mail etc.

➤ **By Personal E-Mail**

You may send an e-mail to the Agent Desk at OR_AgentDesk@regence.com.

➤ **From our Agent Web Site**

If you are already on the agent web site at www.id.regence.com/agent. Click "Communications" on the left navigation bar. Once there click on OR_AgentDesk@regence.com in the upper right to send your profile changes to the Agent Desk.

➤ **Through Agent Center**

Within Agent Center, click the "My Activities" link on the navigation bar to access the "My Activities" page. Next, click the "My Profile" link to open the "My Profile" edit page. At this point, you can modify your contact information as needed. Once the updates are made, click the save button. A save confirmation will appear. Click the OK button to clear the confirmation. A profile update message will be displayed. The changes will be updated in the Regence system within 3 to 4 business days.

➤ **Give us a call**

We are happy to accept your profile changes per phone call to the agent desk at (503) 225-4960.

➤ **Stop by the Regence Sales Office Nearest You**

We have offices in Coeur D Alene, Lewiston, Boise, Twin Falls and Pocatello.

➤ **Send a Note in the Mail to Regence**

Regence BCBSO

Attn: Cindy Robertson – 3CI

PO Box 1271

Portland OR 97207